



Intel® Network Builders

PARTNER GUIDE



The goal of the **INTEL® NETWORK BUILDERS PROGRAM** is to accelerate deployment of proven software-defined networking (SDN) and network function virtualization (NFV) solutions for Telcom and Data Center needs. Program participants represent a broad range of services and solutions from across the industry and around the globe. The program connects end users (Service Providers and Enterprises) with ecosystem vendors. It offers marketing, technical, and match-making information to facilitate joint collaboration from discovery phase to eventually trial and deployment phase.

LEARN MORE AT <http://networkbuilders.intel.com>.

TABLE OF CONTENTS

6WIND.....	1	Netrounds.....	21
Adaptive Mobile.....	1	Neusoft.....	21
ADLINK.....	2	NEXCOM.....	22
ADVANTECH.....	2	NG4T.....	22
Aeroflex.....	3	Nokia Solutions and Networks.....	23
Affirmed.....	3	Openet.....	23
Akamai.....	4	Oracle.....	24
Alcatel-Lucent.....	4	Overture.....	24
Calsoft Labs (an ALTEN company).....	5	PLUMgrid.....	25
Altobridge.....	5	Pluribus.....	25
Amartus.....	5	Portwell.....	26
Aricent.....	6	Procera Networks.....	26
Arista Networks.....	6	Qosmos.....	27
Artesyn Embedded Technologies.....	7	Quanta.....	27
Avaya.....	7	RAD.....	27
Brocade.....	8	RADCOM.....	28
Clavister.....	8	Radisys.....	28
Connectem.....	9	Realmagic.....	29
Contextream.....	9	Red Hat.....	29
Cyan.....	10	Saguna Networks.....	30
Dell.....	10	Saisei.....	30
Erudine.....	11	Sandvine.....	31
F5.....	11	Sideband Networks.....	31
GENBAND.....	12	Silicom.....	32
H3C.....	13	SpiderCloud.....	32
HCL technologies.....	13	Spirent.....	33
HP.....	14	Supermicro.....	33
Huawei.....	14	Tail-f.....	34
indeni.....	15	Tango Networks.....	34
IneoQuest.....	15	Tech Mahindra.....	35
Ixia.....	16	Tektronix Communications.....	35
JDSU.....	16	Tieto.....	36
Kontron.....	17	TOPSEC.....	36
Lanner.....	17	Vantrix.....	37
Link Analytics.....	17	Vasona Networks.....	37
McAfee.....	18	VMware.....	38
Mirantis.....	18	Wind River.....	38
MobiVita.....	19	Wipro.....	39
NEC.....	19	Yanzi.....	39
NetNumber.....	20	ZTE.....	40
Netronome.....	20		

6WIND



6WIND's commercial software solves performance challenges for network vendors, mainly on an OEM basis, that serve telco, enterprise, and cloud infrastructure markets. The company's 6WINDGate* packet processing software is optimized for cost-effective hardware running Linux* with multicore processors to deliver a wide variety of networking and security protocols and features.

6WINDGate delivers a number of value-added enhancements to the Intel® Data Plane Development Kit (Intel® DPDK) library that provide increased system functionality and performance compared to the baseline software.

To find out more visit us at www.6wind.com and follow us on Twitter [@6WINDSoftware](https://twitter.com/6WINDSoftware).

Eric Carmes CEO | eric.carmes@6wind.com

Roland Rodriguez VP of Operations EMEA | roland.rodriguez@6wind.com

Vincent Jardin CTO | vincent.jardin@6wind.com

ADAPTIVE MOBILE



AdaptiveMobile offers products designed to protect all services on both fixed and mobile networks through in-network and cloud solutions. With deep expertise and a unique focus on network-to-handset security, AdaptiveMobile's award winning security solutions provide its customers with advanced threat detection and actionable intelligence, combined with the most comprehensive mobile security products available on the market today. AdaptiveMobile's sophisticated, revenue-generating security-as-a-service portfolio empowers consumers and enterprises alike to take greater control of their own security.

AdaptiveMobile deploys its scalable network and cloud based security solutions on either bare metal or as Virtualised Network Functions using COTS Intel® architecture hardware. AdaptiveMobile uses its own highly efficient packet processing capability that does not rely on custom silicon or third party packet processors. The products are hypervisor agnostic with live deployments running on multiple hypervisor technologies including VMware, KVM, and HYPER-V.

To learn more, visit us at www.adaptivemobile.com and follow us on Twitter [@adaptivemobile](https://twitter.com/adaptivemobile).

Hannah Summers Senior VP, Marketing | hannah.summers@adaptivemobile.com

Jim Donnelly Principle System Architect | jim.donnelly@adaptivemobile.com

ADLINK



ADLINK's Application Ready Intelligent Platforms (ARIPs) and AdvancedTCA* technologies provide complete solutions that keep global OEMs competitive in the telecommunications arena, optimized for long-term deployment of traditional local and long-distance service, video on demand (VOD), and a spectrum of broadband communications services such as high-speed Internet access and video conferencing.

ADLINK's Application-Ready Intelligent Platform (ARIP) is ADLINK's enhanced networking software toolkit which includes the Intel® Data Plane Development Kit (Intel® DPDK) and Media SDK for accelerated IP packet/video processing applications on our Intel® Xeon® processor-based blades.

To find out more visit us at www.adlinktech.com and follow us on Twitter [@ADLINKTech_usa](https://twitter.com/ADLINKTech_usa).

[Howard Glassman](#) Director of Business Development, ECPS | howard.glassman@adlinktech.com

ADVANTECH



Advantech provides an entire family of communications infrastructure platforms scaling from 1-240 cores, consolidating packet, application and control processing, and increasing network efficiency through the use of a single platform architecture and one code base.

Its Customized COTS* framework allows Network Builders to deploy flexible, scalable, and efficient platforms based on the widest range of Intel® processors in response to rapidly changing customer needs in fast-evolving networking markets.

To find out more visit us at www.advantech.com and follow us on Twitter [@AdvantechNCG](https://twitter.com/AdvantechNCG).

[Peter Marek](#) Senior Director x86 Solutions, Networks & Communications Group | peter.marek@advantech.eu

[Paul Stevens](#) Telecom Sector Marketing Director, Networks & Communications Group | paul.stevens@advantech.eu

AEROFLEX

Aeroflex is a leading global provider of high performance micro-electronic components, and test and measurement equipment used by companies in the space, avionics, defense, commercial wireless communications, medical, and other markets.



TeraVM uses Intel's DPDK to gain increased traffic throughput performance on the virtual platform which outperforms proprietary hardware solutions, facilitating service providers and network equipment manufacturers to use standard server hardware to deliver cost effective and highly scalable network infrastructure and application performance test capability.

To learn more, visit us at <http://ats.aeroflex.com/products/virtualized-ip-test-products>.

Mark Lambe Technical Marketing Specialist | mark.lambe@aeroflex.com

AFFIRMED

Affirmed Networks Mobile Content Cloud solution for Network Functions Virtualization (NFV) significantly transforms and advances the state of mobile networks by moving away from legacy infrastructure with a more agile and flexible virtualized architecture per the NFV framework. The Affirmed Mobile Content Cloud leverages the Intel® architecture in order to virtualize the Evolved Packet Core (vEPC) and to abstract its higher level application functions with data plane and control plane separation based upon Software Defined Networks (SDN) principles. The Affirmed Mobile Content Cloud intelligently performs subscriber and content management with integrated value-added services and network functions. By virtualizing these critical network functions in a carrier-grade solution, the Affirmed Mobile Content Cloud and the Intel architecture empowers mobile operators to greatly accelerate the pace of new service creation and monetization.



To learn more, visit us at www.affirmednetworks.com and follow us on Twitter [@AffirmedNetwork](https://twitter.com/AffirmedNetwork).

Stephan Noll VP of Business Development | stephan_noll@affirmednetworks.com

Amit Tiwari VP of Product Management | amit_tiwari@affirmednetworks.com

AKAMAI



Akamai is the leading provider of cloud services for helping enterprises provide secure, high-performing user experiences on any device, anywhere. Akamai's Aura Network Solutions* are a suite of Operator CDN (OCDN) products that enable Network Service Providers (Operators) to offer compelling new services that help satisfy subscriber demand for multi-screen video.

Akamai's Licensed CDN products leverage Intel® architecture to offer network operators optimal flexibility and performance, and to provide them the option to deploy CDNs as an application utilizing Network Function Virtualization (NFV).

To find out more visit us at www.akamai.com and follow us on Twitter [@Akamai](https://twitter.com/Akamai).

Frank Childs Director of Product Marketing for Carrier Products | fchilds@akamai.com

ALCATEL-LUCENT



Under the heading of Network Functions Virtualization (NFV), carriers are fundamentally re-thinking the network with the objective to remove the walls between network services and network infrastructure, to reduce OPEX significantly, and to achieve unprecedented network elasticity and scalability for answering unexpected demands.

Alcatel-Lucent has designed CloudBand* NFV platform to meet the needs of service providers, built on common-off-the-shelf hardware with Intel® Xeon® processors. Moreover, in the future, allowing performance features enabled by Intel to be exposed by CloudBand to the Network Functions.

To find out more visit us at www.alcatel-lucent.com/solutions/cloudband and follow us on Twitter [@ALU_Cloud](https://twitter.com/ALU_Cloud).

Valerie Noto Director CloudBand Ecosystem | valerie.noto@alcatel-lucent.com

Debbie Bradshaw Marketing Manager CloudBand Ecosystem | debbie.bradshaw@alcatel-lucent.com

Cary Dym Business Dev. Leader Worldwide, CloudBand BU, Alcatel Lucent | cary.dym@alcatel-lucent.com

CALSOFT LABS (AN ALTEN COMPANY)

Calsoft Labs (An ALTEN Company) leverages the Intel® Data Plane Development Kit (Intel® DPDK) to design and develop virtual appliances with significantly higher performance and scalability on latest IA platforms. Calsoft Labs provides a complete range of professional services from proof-of-concept stage to service rollout and service desk implementation.



To find out more visit us at sdn.calsoftlabs.com/competencies/intel-dpdk.html and follow us on Twitter [@calsoftlabs](https://twitter.com/calsoftlabs).

Vineed Konkoth Director SDN & NFV | vkonkoth@alten.fr

Narendra Dhara Senior VP Networking and Infrastructure Solutions | narendra@calsoftlabs.com

Mrinmoy Purkayastha Associate VP Marketing | mrinmoy@calsoftlabs.com

ALTOBRIDGE



Altobridge cuts the cost of communications and improves the quality of experience for mobile users. Our Data-at-the-Edge Caching* architecture moves and manages rich media content close to the mobile users, mobile enabled devices, and the Internet of Things.

Altobridge has commercially deployed our data caching architecture using Intel® architecture for small cells and high capacity cellular base stations with carriers on Intel® architecture-based platforms.

To find out more visit us at www.altobridge.com and follow us on Twitter [@Altobridge](https://twitter.com/Altobridge).

Peter Tuomey Commercial Director | ptuomey@altobridge.com

Mike Fitzgerald Founder and Director | mfitzgerald@altobridge.com

Richard Lord CTO | rlord@altobridge.com

AMARTUS



Amartus is a leading innovator in dynamic programmable, real-time multi-vendor service orchestration and management software solutions for network and cloud services. The company's flagship product, Chameleon SDS*, is a dynamic programmable, multi-vendor service delivery automation software platform that supports the rapid rollout, provisioning and operation of on-demand, elastic cloud and network services based on the Company's unique dynamic modelling technology.

Chameleon SDS runs at its best on carrier-grade, best-of-breed, physical and virtualized platforms, which take advantage of the latest Intel® architecture enhancements and maximize their performance leveraging Intel® Hyper-Threading and Virtualization Technologies.

To find out more visit us at www.amartus.com and follow us on Twitter [@amartus_sds](https://twitter.com/amartus_sds).

Maurizio Sturlesi CTO | maurizio.sturlesi@amartus.com

ARICENT



Aricent is "Engineering Excellence. Sourced." We are the world's leading engineering, services, and software company. We specialize in inventing, developing and maintaining our clients' most ambitious initiatives in the communications domain. Combining more than 20 years of communications expertise with a force of more than 10,000 dedicated software engineers, Aricent is the only company in the world that offers the scale, experience, and proven technologies necessary to deliver for a growing list of global companies, bringing the next generation of breakthrough, connected products to the market.

Based in San Francisco, frog design, the global leader in innovation and design, is a part of Aricent. The company's key investors are Kohlberg Kravis Roberts & Co. and Sequoia Capital.

For additional information, visit www.aricent.com and follow us on Twitter [@Aracent](https://twitter.com/Aracent).

Ritu Jain Director Corporate Communications | ritujain@aricent.com

ARISTA NETWORKS



Arista Networks was founded to deliver software defined cloud networking solutions for large data center and high-performance computing environments. Arista uses Intel® processors and networking chipsets to provide the hardware framework for our networking solutions.

With more than two million cloud networking ports being deployed worldwide, Arista delivers a portfolio of 1/10/40 and 100GbE products that redefine network architectures, bring extensibility to networking, and dramatically change the price/performance of data center networks.

To find out more visit us at www.aristanetworks.com and follow us on Twitter [@AristaNetworks](https://twitter.com/AristaNetworks).

Ed Chapman VP BD and Alliances | echapman@aristanetworks.com

ARTESYN EMBEDDED TECHNOLOGIES



Artesyn Embedded Technologies is a global leader in the design and manufacture of highly reliable power conversion and embedded computing solutions for a wide range of industries including communications, computing, medical, military, aerospace, and industrial automation using Intel® architecture.

For more than 40 years, customers have trusted Artesyn to help them accelerate time-to-market and reduce risk with cost-effective advanced network computing and power conversion solutions. Artesyn has over 20,000 employees worldwide across nine engineering centers of excellence, five world-class manufacturing facilities, and global sales and support offices.

To find out more visit us at www.artesyn.com and follow us on Twitter [@ArtesynEmbedded](https://twitter.com/ArtesynEmbedded).

Stephen Dow President Artesyn Embedded Technologies | stephen.dow@Artesyn.com

Peter Barlow VP WW Sales Artesyn Embedded Technologies | peter.barlow@Artesyn.com

Ross Armstrong VP WW Engineering Artesyn Embedded Technologies | ross.armstrong@Artesyn.com

AVAYA



Through a groundbreaking network architecture based on Fabric Connect, Avaya is building an unparalleled foundation for Software Defined Networking. As its first proof point, Avaya's Software-Defined Data Center framework offers a simplified and unified process for deploying cloud-based services in a matter of minutes, replacing processes that used to take weeks or months. It allows businesses operating highly virtualized data centers to easily combine, customize, and commission server, storage, and networking resources through a single, common interface.

Avaya can extend its reach into virtualized compute and storage resources. This relationship will enable new ways to control the network with seamless interactions between device, application, and network, all without adding another layer of complexity. The partnership between Avaya and Intel ultimately benefits the network user with unprecedented quality of service at business speed.

To learn more, visit <http://www.avaya.com/usa/solution/software-defined-networking> and follow up on Twitter [@avaya](https://twitter.com/avaya).

Pompey Nagra Director of Global Strategic Alliances | pompey@avaya.com

BROCADE



Brocade is the #2 provider of data center network infrastructure globally and an early leader in Ethernet Fabrics and SDN.

Our long-term strategic partnership with Intel has played a key role in achieving the position as the world's most widely-deployed NFV component with the Brocade Vyatta virtual router which is on display in the Intel booth and in partner booths around the Mobile World Congress show floor.

To find out more visit us at www.brocade.com/index.page and follow us on Twitter [@BRCDcomm](https://twitter.com/BRCDcomm).

Kelly Herrell VP and GM, Software Networking Business Unit | kelly@brocade.com

CLAVISTER



Clavister the network security software provider for fixed, mobile, and virtual network environments, specializing in distributed security systems, such as small cell security for 3G and LTE Telecom Networks.

The Swedish vendor's technology provides the innovative aspect of Intelligent Mobile Offloading setups, ensuring the same control of subscribers in Wi-Fi networks as Operators prefer in Radio Networks. The technology, compliant with virtualization technologies, uniquely provides a complete set of relevant features, including high performing IPSec, Firewalling, Application Layer Gateway, Intrusion Detection Prevention, Web Content Filtering, and Anti-Virus, requiring such small computing capacity that the company is positioned exceptionally well for operators' traditional networks as well as the imminent Internet of Things.

Clavister utilizes the Intel® Data Plane Development Kit (Intel® DPDK) to increase networking performance with measured improvements in performance increased by 25-30 percent from networking drivers to Intel DPDK. Clavister's software also supports Intel® Virtualization Technology including Intel Virtualization Technology for Directed I/O and SR-IOV technology.

To find out more visit us at www.clavister.com and follow us on Twitter [@Clavister](https://twitter.com/Clavister).

James Bystrom VP Sales | james.bystrom@clavister.com

Erik Engström Global Account Manager | erik.engstrom@clavister.com

Magnus Svård Global Account Manager | magnus.svard@clavister.com

CONNECTEM



NFV has taken the mobile carrier industry by storm over the past 12 months. As new LTE applications and devices are being launched with increasing frequency the underlying network is under duress and the traditional approach of vertical node based capacity growth is proving to be too expensive both from a Capex and Opex perspective. Connectem has created its VCM (Virtualized Core for Mobile) to address these problems in packet core networking. Connectem's VCM leverages years of innovation and investment from computing and data networking entities such as Intel to bring an elastic, scalable, and robust platform optimized for operational simplicity. The resulting solution has both technical and economic efficiency.

Connectem's VCM Software for Virtual EPC takes advantage of the Intel® DPDK software toolkit for optimized packet processing while taking advantage of the Intel® Xeon® processor-based blades.

To find out more visit us at www.connectem.net and follow us on Twitter [@Connectem1](https://twitter.com/Connectem1).

Barry Hill VP Sales and Marketing | barry@connectem.net

CONTEXTREAM



ConteXtream is a privately held software-defined-networking (SDN) company that enables carriers to deliver network capacity and functions in the same way cloud providers deliver applications effectively utilizing standard compute and storage. ConteXtream's SDN offering is carrier-grade and enables Network Function Virtualization (NFV) for various solutions deployed on carrier networks. Deployed by Tier-1 operators, ConteXtream's Carrier-SDN dynamically and elastically connects subscribers to services and enables carriers to leverage standard, low-cost server hardware and hypervisors to virtualize functions and services, while replacing costly purpose-built proprietary systems. Headquartered in Mountain View, Calif., ConteXtream is backed by Benhamou Global Ventures, Gemini Israel Funds, Norwest Venture Partners, and Sofinnova Ventures as well as Comcast Ventures and Verizon Investments.

For additional information, visit www.contextream.com and follow us on Twitter [@ConteXtream](https://twitter.com/ConteXtream).

Anshu Agarwal VP Marketing | anshu.agarwal@Contextream.com

CYAN



Cyan enables network transformation. The company's software-defined networking (SDN) solutions deliver orchestration, agility, and scale to networks that have predominantly been static and hardware-driven. Serving carriers, enterprises, governments, and data centers globally, Cyan's open platforms provide multi-vendor control and visibility to network operators, making service delivery more efficient and profitable. Cyan's orchestration solution runs on Intel® Xeon® processor-based servers, which deliver an ideal base for optimal NFV performance. Cyan's solutions include Blue Planet SDN software and Z-Series packet-optical transport platforms.

To find out more visit us at www.cyaninc.com and follow us on Twitter [@CyanNews](https://twitter.com/CyanNews).

Recep Ozdag Director, Marketing | recep.ozdag@cyaninc.com

Nirav J. Modi Director SW innovations | nirav.modi@cyaninc.com

DELL



Dell provides world class compute, storage, and networking hardware and services for enterprises, carriers, institutions, and data centers. As a founding member of CloudNFV, and actively contributing in many open-standard industry forums, Dell develops and promotes open, standard, and compatible network and ICT solutions.

These high quality top tier solutions leverage the massive scale and economies of well-established offerings and markets. With dedicated resources for Telecom and Data Center practices and a broad global footprint, Dell provides hardware, software, services, and support solutions for partners and customers around the world and works closely with Intel to bring high quality solutions to market.

To find out more visit us at www.dell.com and follow us on Twitter [@Dell](https://twitter.com/Dell).

Erwin Meyer GM, Global OEM Telecommunications Vertical Sales | erwin_meyer@dell.com

Franklin Flint Global Telecommunications Vertical Marketing and Strategy | franklin_flint@dell.com

Marcel Moelands Telecommunications Solutions Strategy | marcel_moelands@dell.com

Bettina Bassermann Business Development Manager, Telco Vertical, Dell OEM Solutions | bettina_bassermann@dell.com

ERUDINE



Erudine provides systems to the finance industry that look at operational processes and behaviours and suggests improvements in line with regulation and compliance.

The system uses a case-based reasoning approach to build and maintain systems that manage complex changing regulations. Changes to the rule sets and classification of underlying data structures can be made with minimal downtime. Erudine has also validated its systems on the latest Intel processors in Intel's fasterLAB.

To find out more visit us at www.erudine.com and follow us on Twitter [@Erudinefinance](https://twitter.com/Erudinefinance).

Julian Lee CEO | julian.lee@erudine.com

Mark Dawber Head of Sales | mark.dawber@erudine.com

F5



F5 provides the means to efficiently provision, manage, secure, and scale mobile device, application, and network services for growing combinations of users, devices, applications, and locations, as well as integrate and interoperate with emerging SDN and NFV architectures.

Utilizing the latest Intel processor technologies and collaborating with various ecosystem partners, F5 provides intelligent traffic management, policy enforcement, diameter signalling, security, DNS, and IPv6 solutions for operators to optimize, secure, and monetize their mobile broadband networks.

To find out more visit us at <https://f5.com> and follow us on Twitter [@f5networks](https://twitter.com/f5networks).

Mallik Tatipamula VP, Service Provider Solutions | m.tatipamula@f5.com

GENBAND



GENBAND is a leading developer of multimedia and cloud real-time communications solutions and is a global leader in smart networking solutions for service providers and enterprises in over 80 countries. GENBAND's market-leading technology supports multimedia voice, data, and video sessions and fixed-mobile unified communications applications that scale on public and private networks. GENBAND NFV Solutions span the product and solution portfolio for real-time communications with multiple, high-performance Virtual Network Functions (VNFs) and an intelligent orchestration framework for the VNFs providing seamless interworking into broader cloud infrastructures and ecosystems chosen by the network operator. GENBAND's VNFs consist of high-performance and elastic distributed or co-located signalling, control, and media communications solutions including SBCs, Session Control and Routing, and Real-Time Communications Applications, Applications Server, and WebRTC.

GENBAND VNFs for Real Time Communications applications utilize Intel® architecture including Intel Data Plane Development Kit (DPDK) and Intel Signal Processing Development Kit (SPDK) for optimizing the bearer plane performance of specific VNFs to realize optimal data center deployments. GENBAND is also part of Wind River's Titanium Cloud Ecosystem. Wind River, a wholly owned subsidiary of Intel Corporation.

To learn more, visit us at www.genband.com and follow us on Twitter [@genband](https://twitter.com/genband).

Dennis Watson | Dennis.Watson@genband.com

H3C



H3C NFV solution provides a network virtualization platform for the service provider and enterprise. We focus on VNFs (e.g., vRouter, vFirewall, vLB, vBRAS, etc.) and VNF Manager which are based on the Intel x86 Architecture and support the popular hypervisors, e.g., KVM, VMware, Hyper-V, Xen, etc. We also aim to build an open ecosystem to integrate with third party VNF and interact with OpenStack/CloudStack.

To learn more about H3C, visit <http://www.h3c.com>.

Guo Xiaojun System Engineer | guoxiaojun@H3C.com

HCL TECHNOLOGIES



As a USD 4.8 billion global company, HCL Technologies brings IT and engineering services expertise under one roof to solve complex business problems for its clients. Leveraging our extensive global infrastructure and network of offices in 31 countries, we provide holistic, multi-service delivery in such industries as Telecom and Networking, financial services, manufacturing, consumer services, public services and healthcare.

HCL has background in the Telecom OEM domain over 25 years when the company developed and distributed PBX and Telex equipment to the domestic market. This experience encompasses the telecom domain expertise ranging from equipment manufacturers (OEMs), service providers/operators to software vendors (ISVs). Our rich experience and maturity in this domain is built around dedicated sector-specific capabilities with service offerings ranging across end-to-end product engineering including hardware, mechanical, VLSI, ASIC, Reference Board Design, embedded software capabilities, and application development. These services are offered for wide range of Telecom and Networking products such as routers and switches, wireless network products, wireless network rollout, deployment and support, routing and switching, unified communication, value added services, convergence, and mobility solutions and handset and device development and testing.

To find out more visit us at www.hcltech.com/engineering-rd-services and follow us on Twitter [@hclers](https://twitter.com/hclers).

Surajit Dutta Director, Sales | surajit.dutta@hcl.com

HP



HP's SPECTRUM* program enables developers of hardware and software to deliver solutions to meet the challenges of the telecommunications markets. SPECTRUM is also an engine designed to empower developers to address market challenges with cost-effective, power efficient, industry-standard technologies from HP and Intel.

The program provides a range of benefits such as managed access to HP and Intel specifications to guide you in the development of your solution as well as access to HP and Intel experts for development support. Members will also benefit from remote access to HP solution testing centres, discounts on development equipment and tools, previews of HP and Intel roadmaps, and joint marketing opportunities. A full list of benefits is available on the HP AllianceONE web site.

HP has successfully demonstrated 8 of the 9 ETSI NFV SIG use cases as well as a number of other NFV-related demos with partners of the Spectrum program.

To find out more visit us at <https://h21007.www2.hp.com/portal/site/dspp/menu-item.94b4de1a5fbc96144738b3f08973a801> and follow us on Twitter @HP.

Lloyd Mayhew WW Business Development Manager, Telcom, HP Servers | lloyd.mayhew@hp.com

HUAWEI



Huawei is a leading global ICT solutions provider. Through our dedication to customer-centric innovation and strong partnerships, we have established end-to-end capabilities and strengths across the carrier networks, enterprise, consumer, and cloud computing fields. We are committed to creating maximum value for telecom carriers, enterprises, and consumers by providing competitive ICT solutions and services. Our products and solutions have been deployed in over 140 countries, serving more than one third of the world's population.

Huawei's vision is to enrich life through communication. By leveraging our experience and expertise in the ICT sector, we help bridge the digital divide by providing opportunities to enjoy broadband services, regardless of geographic location. Contributing to the sustainable development of society, the economy, and the environment, Huawei creates green solutions that enable customers to reduce power consumption, carbon emissions, and resource costs.

Huawei uses Intel® architecture-based platforms in Security Appliances, Cloud Computing, and Communication Infrastructure. Huawei works with Intel on solution design, end user influence, and strategic roadmap alignment.

To find out more visit us at www.huawei.com/en/ and follow us on Twitter @Huawei.

James Zhan Junfeng Marketing Manager | zhanjunfeng@huawei.com

INDENI



indeni's game-changing Dynamic Knowledge solutions empower IT admins to manage their rapidly evolving networks with greater visibility, control, and foresight. With indeni you can automate error checking, prevent configuration mistakes, and preempt dormant issues months before they disrupt your business. The result: less fire-fighting, fewer lost weekends, and smarter deployment of valuable IT resources.

With the new landscape being shaped by SDN, there is a distinct need for network management tools that will be able to keep up with the new self-defining world. In essence, the concept of SDN really only focuses on controllers and data flow but does not cover the implications and the aftermath of the changing data flow. The constant changes in the data flow can impact the behavior of the devices and software handling the data. indeni is leading this gap and integrates with the controllers to oversee data flow changes and review their impact on the devices and software.

To find out more visit us at www.indeni.com and follow us on Twitter [@indeni](https://twitter.com/indeni).

Yonadav Leitersdorf CEO, Founder | yonadav@indeni.com

INEOQUEST



IneoQuest is an industry leader with 12 years experience providing video service assurance and analytics solutions for the leading cable, telco, and satellite providers. IneoQuest uses a unique combination of Operational (root cause analysis, performance profiling, SLA compliance) and Behavioural (customer demographics, viewing behaviour) analytics solutions for video service tuning and monetization.

Using video analytics and service assurance IneoQuest products are able to provide solutions to monitor, analyse, and monetize video—independent of the screen or network—with end-to-end visibility into every subscriber, viewing experience, channel, and advertisement.

In addition to leveraging Intel® Architecture-based hardware probes for collecting video analytics, IneoQuest is also pioneering virtualized (NFV) probe solutions on Intel® architecture-based platforms for the telecommunication and mobile infrastructure markets.

To find out more visit us at www.ineoquest.com and follow us on Twitter [@IneoQuest](https://twitter.com/IneoQuest).

Stuart Newton VP Corp. Strategy | stuart.newton@ineoquest.com

Kirk George Director of Marketing | kirk.george@ineoquest.com

IXIA



Ixia solutions test, assess, and optimise networks and data centres to accelerate and secure application delivery. Our unique network test products, including SDN OpenFlow- and NFV-based solutions; enable equipment manufacturers, service providers, enterprises, and government agencies to ensure high performance of wired, Wi-Fi, and 3G/4G/LTE networks, devices, services, and applications, in pre-deployment labs and production networks.

Ixia uses Intel® Xeon® processors E5-2658 and Intel® Core™2 Duo processors to provide the power and performance necessary for massive-scale layer 4-7 testing in the flagship Ixia XGS-12* chassis.

To find out more visit us at www.ixiacom.com and follow us on Twitter [@IXIAcom](https://twitter.com/IXIAcom).

Richard Page Head of EMEA Marketing | rpage@ixiacom.com

Joseph Zeto Director, Product Marketing | jzeto@ixiacom.com

JDSU



JDSU is a provider of Network and Service Enablement solutions including testing, monitoring, assurance, and analytics. JDSU helps service providers overcome the operational challenges faced when dealing with new technology and service introductions.

JDSU is working with technology partners such as Intel to develop next-generation virtualized test functions used in the monitoring and assurance of next-generation networks.

To find out more visit us at www.jdsu.com/en-us/Pages/Home.aspx and follow us on Twitter [@JDSU](https://twitter.com/JDSU).

Per Kangru World Wide Business Development | per.kangru@jdsu.com

John Govert Strategy and Technologist | john.govert@jdsu.com

KONTRON



Kontron SYMVIO series of integrated COTS platforms are designed to bring any infrastructure application to life deployed in telecom and cloud networks. We are experienced system architects who match our clients' network application requirements with the right hardware and software solutions for the 4G LTE Evolved Packet Core, Content Delivery Networks, and Cloud infrastructure.

Kontron is a long-standing partner of Intel having designed a wide assortment of embedded computing products using Intel® architecture.

To find out more, please visit our web site at www.symkcloud.com or www.kontron.com/communications and follow us on Twitter [@Kontron](https://twitter.com/Kontron).

Robert Courteau GM Communications Business Unit | robert.courteau@ca.kontron.com

Sven Freudenfeld Director, Business Development | sven.freudenfeld@ca.kontron.com

Benoit Robert Director, Product Director | benoit.robert@ca.kontron.com

Peter Matz BU Marketing Manager, Communications Business Unit | peter.matz@ca.kontron.com

LANNER



Lanner's Series of x86 network appliances are known worldwide for reliability and flexibility. Industry leaders in enterprise firewalls, UTM, WAN optimization, application delivery, and other information security industries have used Lanner for their hardware requirements for over a decade.

We provide last mile services including configuration, OS load, custom branding, warehousing, and drop shipment services. Our service allows you to focus on your core competency of software development for the information security industry. We take care of the hardware design, manufacturing, logistics, and service.

To find out more visit us at www.lannerinc.com and follow us on Twitter [@lannerinc](https://twitter.com/lannerinc).

Terry Pandiak Regional Sales Manager | Terry_Pandiak@lannerinc.com

LINK ANALYTICS



Link Analytics is a leading Big Data Analytics technology company focused on providing automated solutions and answers to some of the highest-value questions in the world. Link has built and grown its business from the start, hand-in-hand with other innovative technology companies such as Intel, leading information services companies, high-performance data warehousing, customer intelligence, and analytics partners.

From our Customer Experience and Competitive Intelligence Solutions, to Optimization as a Service [OaaS], Link provides answers to your highest-value questions, transforming complex data into actionable and repeatable analytical technology solutions.

To find out more, please visit our web site at www.linkanalytics.com and follow us on Twitter [@LinkAnalytics](https://twitter.com/LinkAnalytics).

Will Hakes CEO | will@linkanalytics.com

McAfee



McAfee is now a part of Intel Security, combining the experience and expertise of McAfee with the innovation, trust, and performance of Intel to deliver secure computing so consumers and businesses around the globe will have the confidence to use technology to its—and their—fullest potential (www.intelsecuritygroup.com).

For 4G Network security and value-added service delivery, McAfee Network Security Platform (NSP) protects the network from malware and can be used to deliver value-added services.

To find out more, please visit our web site at www.mcafee.com and follow us on Twitter [@McAfee](https://twitter.com/McAfee).

Tyson Macaulay VP Global Telecommunications Strategy | tyson_macaulay@McAfee.com

MIRANTIS



Mirantis is the number one pure-play OpenStack Company. We deliver all the technology, integration, training, and support required for companies to succeed with production-grade open source cloud. More customers rely on Mirantis than any other company to scale out OpenStack without the compromises of vendor lock-in. Our bench of 400+ open source infrastructure experts helped make us one of the top 5 contributors to OpenStack's upstream codebase. Mirantis is headquartered in Mountain View, California and operates across five additional international locations in Russia, Ukraine, and Poland. The company is venture funded, including investments by Intel Capital, West Summit Capital, Ericsson, and SAP Ventures.

Mirantis OpenStack components run on the widest range of Intel data center and compute hardware under all dominant host Linux* operating system distributions, and support the broadest range of hypervisors and guest OSs. Intel and Mirantis have collaborated to engineer proofs of concept and reference architectures for OpenStack-based enterprise/service provider hybrid cloud and for OpenStack cloud security based on Intel Trusted Execution Technology (TXT).

To learn more, visit <http://www.mirantis.com> or follow us on Twitter [@MirantisIT](https://twitter.com/MirantisIT).

Anuj Kumar Senior Vice President, Worldwide Sales | akumar@mirantis.com

MOBIVITA



MobiVita's product is traffic optimization solution for 4G LTE mobile networks giving operators the mechanism to control and relieve congestion in the radio access network. MobiVita's concept is putting intelligence closer to the end customer at the mobile network edge. It allows operator to improve users QoE and introduce new revenue streams by deploying services with differentiated traffic management for service subscribers: end-users and content providers. MobiVita specifically focuses on video optimization as most dominant traffic in wireless networks.

MobiVita's solution is based on Software Defined Networking (SDN) and Network Function Virtualization (NFV) technologies which simplify service deployment on the mobile network edge and enable easy centralized management. Using SDN and NFV advantages MobiVita mobile network edge server could be combined with other third-party services and applications such as QoE assurance software, local caching and location-based services giving operator full power of mobile edge optimizations.

MobiVita's solution is demonstrating the value of intelligent servers based on Intel® Architecture at the edge of a mobile network by exploiting Deep Packet Inspection (DPI), routing (using Intel® Data Plane Development Kit (Intel® DPDK)), and virtualization. MobiVita's solution utilizes hardware accelerated transcoding powered by Intel® Quick Sync Video technology, which gives new opportunities for video optimization.

To find out more, please visit our web site at www.mobivita.ru.

Veronika Prokhorova CEO | vb@mobivita.ru

Alexander Kozlov Chief Architect | alexander.kozlov@mobivita.ru

Evgeny Linsky Lead Software Engineer | evgeny.linsky@mobivita.ru

Evgeny Krouk Science Consultant | ekrouk@vu.spb.ru

NEC



NEC has begun sales to telecom carriers of the world's first commercial virtualized Evolved Packet Core (vEPC), a virtualized mobile core network solution that achieves Network Function Virtualization (NFV), network functions on a virtualization infrastructure running on a COTS server hardware with Intel® architecture.

A next-generation solution, ProgrammableFlow* uses NEC's OpenFlow technology (physical/virtual switches and controller) to deliver a flattened, open networking topology that simplifies network management, proactively addresses performance, and contributes to high availability of mission-critical business processes.

To find out more, please visit our web site at www.nec.com and follow us on Twitter [@NEC_en_pr](https://twitter.com/NEC_en_pr).

Masanori (Mark) Kubota Senior Manager, 1st Carrier Services Division (NFV contact) | m-kubota@df.jp.nec.com

SDN Enquiries Contact: Programmable Flow Division | pf-flow-international@prg.jp.nec.com

NETNUMBER



With the introduction of NFV solutions in the core of the network, simplification of the signaling control layer becomes critical for achieving real operational cost savings. At a minimum, service providers need to virtualize 15+ silo services supporting IMS Signaling & Control, LTE Signaling & Control, and Legacy IN Signaling & Control. NetNumber's TITAN drives complexity out of the NFV model by delivering a single platform that integrates directly into the NFV service orchestration layer supporting multi-protocol signaling-control services (SS7/C7, DNS/ENUM, SIP, and Diameter). The result is a 15x reduction in operational complexity. TITAN also provides full NFV integration into VMware and OpenStack service orchestration layers.

Whether a COTS-based or NFV deployment, NetNumber deploys TITAN on Intel-based architectures because of the powerful performance and flexible features that enable TITAN to perform optimally. Specifically:

- Based on the CPU chipset architecture and Intel® VT hardware-based virtualization technology, NetNumber can allocate a specific proportion of the overall capacity of Threads of Execution (ToE) to different application functions, such as OA&M, Replication and Signaling.
- The NUMA (Non-Uniform Memory Access) based/shared memory architecture allows for optimal signaling performance.
- The Intel® Trusted Execution Technology (TXT) provides enhanced security through hardware-based resistance to malicious software attacks that occur before a virtual machine boots.

To learn more, visit us at www.netnumber and follow us on Twitter [@netnumber](https://twitter.com/netnumber).

Steve Legge Vice President, Corporate Development | slegge@netnumber.com

NETRONOME



Netronome is a world leader in Flow Processing Silicon, which is a companion to general purpose processors like the Intel x86. Netronome's hundreds of packet processing cores offload network traffic processing that rob valuable CPU cycles from applications. Active in the ETSI NFV and other standards committees, Netronome enables solutions for standard Intel COTS systems including gateways, security appliances, load balancers, and middleboxes with advanced support for network overlays and SDN.

Netronome Flow Processors are an ideal companion to Intel x86 processors. Using standard PCIe*x8 interfaces and DPDK APIs, Netronome silicon, and NICs fit seamlessly with software developed for Intel x86 CPUs and 10G/40G/100G network interfaces.

To learn more, visit www.netronome.com.

Mark Guinther Senior Director, Business Development | +1.408.718.7752

NETROUNDS



Netrounds offers the leading SaaS solution for distributed and instant network performance testing, monitoring, and trouble-shooting. You are instantly up and running tests related to IPv6, IPTV/MPEG, VoIP/SIP, MEF/Ethernet activation, L2/L3 packet mangling, automated security, and much more. Netrounds scales from small lab or trial networks to large-scale carrier or enterprise IP networks with thousands of network ports.

Netrounds transforms the industry of network testing by offering a cloud-delivered, scalable and easy to use offering ready for cloud computing including OpenStack and NFV. Active and passive network measurements are provided through downloadable machine images that are easily deployed on Intel® architecture bare metal machines or virtualized hardware, with support for accelerated packet processing using Intel® DPDK. This makes Netrounds perfectly suited for OpenStack NFV infrastructure deployments.

Netrounds is privately owned with offices in Boston, London, Lulea, and Singapore.

To find out more visit us at www.netrounds.com and follow us on Twitter [@Netrounds](https://twitter.com/Netrounds).

Mats Nordlund CEO and Co-founder | mats.nordlund@netrounds.com

NEUSOFT



Neusoft is the largest IT Solutions and Services provider in China with a global presence. In network security, it delivers reliable and cost-effective network security solutions and services, helping enterprises address their security challenges in physical, virtual, and cloud environments.

To find out more visit us at www.neusoft.com/en/

Gloria Na Product Manager | securitybz@neusoft.com

NEXCOM



NEXCOM was founded in 1992 and is head quartered in Taipei, Taiwan. NEXCOM is committed to being your trustworthy partner in building the network infrastructure. To surpass customers' expectations, NEXCOM makes the difference by utilizing its decades of industrial computing experience, a highly talented R&D team, and by providing exceptional levels of customer service. NEXCOM NCS BU are the enabler of Network and Communication Solutions.

NEXCOM's products include Network Security appliance, Application Ethernet switch, Industrial Wi-Fi solutions, Industrial Firewall, Telecommunication products and Network Attached Storage solutions and use Intel® architecture with multi-NICs (up to 40 GbE Ports, Copper/Fiber) architecture for its network security solutions.

To find out more, please visit our web site at www.nexcom.com and follow us on Twitter [@NEXCOMUSA](https://twitter.com/NEXCOMUSA).

Hadwin Liu NCS Chief Architect | hadwin@nexcom.com.tw

Allan Chiu NCS PM Director | allanchiu@nexcom.com.tw

NG4T



ng4T provides test solutions together with world class consulting services to enable building and testing of mobile telecommunication networks and mobile devices. The companies software, protocol stacks, and state machines are independently developed for speed and stability as a true reference and benchmark for any Implementation Under Test (IUT). ng4T's vTester takes testing to a new level by virtualization of the test functionality and seamless integration into NFV and SDN management and orchestration systems. Thus leveraging flexibility and cost efficiency of the virtualized infrastructure used for NFV and SDN IUTs. Due to the integration, stability, and performance, the test solutions are used in actual live networks and provide new test concepts for live NFV and SDN testing.

The companies test solutions for 2G, 3G, LTE, IMS, VoLTE, and interoperability of these systems are optimized for the high performance of cost efficient multi-core Intel® processors and Intel® Ethernet adapters. The high control plane performance is matched on the user plane by integration of the Intel® Data Plane Development Kit (Intel® DPDK). Advanced independent stacks and load generation for millions of UEs leverage the full potential of the Intel® DPDK. The Intel® DPDK can also be configured for the control plane stacks to enable emulating tens of thousands of network elements.

To learn more, visit www.ng4t.com.

Martin McDonald Chief Marketing Officer | martin.mcdonald@ng4t.com

NOKIA SOLUTIONS AND NETWORKS



Nokia Solutions and Networks (NSN) is the world's specialist in mobile broadband. From the first ever call on GSM, to the first call on LTE, NSN operates at the forefront of each generation of mobile technology. Our global experts invent the new capabilities our customers need in their networks. NSN provides the world's most efficient mobile networks, the intelligence to maximize the value of those networks, and the services to make it all work seamlessly. NSN is wholly owned subsidiary of Nokia Corporation with headquarters in Espoo, Finland and operations in over 120 countries. In 2013, NSN reported net sales of EUR 11.3 billion.

Liquid Applications redefines the role of the base station by locating Radio Applications Cloud server(s) in the base station for delivery of applications, services, and content. Mobile subscribers will enjoy faster, more responsive access to content along with customized experiences, location services, and social preferences.

To find out more visit us at nsn.com/portfolio/liquid-net/intelligent-broadband-management/liquid-applications and follow us on Twitter [@NSNtweets](https://twitter.com/NSNtweets).

Meir Cohen Head of Business Development, Liquid Applications | meir.cohen@nsn.com

OPENET



Openet delivers high performance network policy and online charging solutions to communication service providers globally.

Our solutions enable service providers to accelerate data monetization, improve network optimization, enhance the customer experience, and to experiment with new business models.

Openet is committed to network function virtualization (NFV) and was first to market in 2013, deploying a virtualized Policy solution for a tier 1 mobile carrier in North America. Installing Openet products onto high-volume Intel® architecture-based servers, minimises the capital and operating deployment costs and is key in enabling Openet to support virtualization initiatives such as ETSI NFV.

To find out more, please visit our web site at www.openet.com and follow us on Twitter [@OpenetGlobal](https://twitter.com/OpenetGlobal).

Cyril Dolan GVP Business Development and Strategic Alliances | cyril.dolan@openet.com

Christopher Legg Director Business Development and Strategic Alliances | christopher.legg@openet.com

Oisín O'Connor Director Product Marketing | oisin.oconnor@openet.com

ORACLE



Oracle is shifting the complexity from IT, moving it out of the enterprise by engineering hardware and software to work together both in the cloud and in the data center. By eliminating complexity and simplifying IT, Oracle enables its customers, 400,000 of them in more than 145 countries around the world, to accelerate innovation while creating added value.

Oracle's complete, open, and integrated solutions offer extreme performance at the lowest cost all from a single vendor. Integrated, industry-specific solutions are engineered to address complex business processes across a wide range of industries. For customers needing modular solutions, Oracle's open architecture and multiple operating system options provide unmatched benefits from best-of-breed products in every layer of the stack. This allows customers to build the most optimized infrastructure possible for their enterprise.

Oracle communications leverages the Intel® Data Plane Development Kit (Intel® DPDK) to significantly improve the packet processing performance of Oracle Communications COTS and VM-based Network Infrastructure and Control solutions.

To find out more, please visit our web site at www.oracle.com/index.html and follow us on Twitter [@Oracle](https://twitter.com/Oracle).

Shirin Esfandiari CGBU Product Marketing | shirin.esfandiari@oracle.com

OVERTURE



Overture provides the industry's first open architecture Carrier Ethernet solution that brings the benefits of the cloud, Software Defined Networking (SDN), Network Functions Virtualization (NFV) to the metro service edge. With this architecture, communications service providers (CSPs) are able to maximize operational efficiencies and introduce new revenue-generating services on a scale never before possible.

Overture's Ensemble OSA* is an open, multi-vendor NFV management and orchestration solution that helps CSPs create, activate, and assure network services using COTS compute platforms and purpose-built appliances based on the Intel® architecture.

To find out more visit us at <http://www.overturenetworks.com/> and follow us on Twitter [@OvertureNews](https://twitter.com/OvertureNews)

Chris Swan SVP of Global Field Organization | chris.swan@overturenetworks.com

Mark Durrett VP of Marketing | mark.durrett@overturenetworks.com

PLUMGRID



PLUMgrid builds secure virtual network infrastructure for private and public clouds. PLUMgrid provides multi-tenancy, security, scale, and performance for their cloud's virtual network infrastructure. Through automation, ease-of-use and agility, PLUMgrid makes the complex and large-scale production clouds possible.

PLUMgrid's innovative solutions leverage PLUMgrid Platform and IO Visor* technology, it provides highly automated workflows that significantly reduce the deployment time of private and public clouds and enables users to create private Virtual Domains* for applications and projects. PLUMgrid works closely with Intel to bring high-quality solutions to market.

To learn more, visit www.plumgrid.com and follow us on Twitter [@PLUMgrid](https://twitter.com/PLUMgrid).

Debra Robertson Marketing Program Manager | debrob@plumgrid.com

PLURIBUS



Pluribus Networks, the company that brings together open source server and merchant silicon switching with Netvisor OS, a powerful network hypervisor, was founded in April 2010 by Sunay Tripathi, Robert Drost, and C.K. Ken Yang to deliver server economics, innovation, and programmability to top of the rack switching.

Backed by NEA, Menlo Ventures, Mohr Davidow, China Broadband, and AME Cloud Ventures, Pluribus Networks was recognized in 2013 as a Top 10 SDN Startup by Network World and CRN, and was featured at Oracle Open World 2013.

Today, Pluribus Networks is a leader in performance-oriented network virtualization for private and public cloud data centers. Our systems, powered by Intel® Xeon® processors and Intel switch chips, transform how IT administrators deploy applications so they can realize productivity gains and enable new business models. Pluribus Networks delivers operational excellence by optimizing data center network utilization while maintaining required levels of performance, reliability, and availability.

To find out more visit us at www.pluribusnetworks.com and follow us on Twitter [@pluribusnet](https://twitter.com/pluribusnet).

David Ginsburg CMO | dave.ginsburg@pluribusnetworks.com

PORTWELL



Portwell provides network appliances to benefit system builders time to market when developing solutions to fulfil the dynamic needs of today's network applications. Its extended portfolio of network appliances supports control plane, data plane, and virtualization functions at the hardware level.

Portwell's network appliance hardware platforms support Intel® QuickAssist Technology from day one, and are tested with Intel® Data Plane Development Kit (Intel DPDK). Portwell has accumulated successful experiences on helping SDN and NFV customers implementing the latest Intel® technology based system solutions with required multi-core processing capability, memory capacity, I/O latency and processing performance, and high availability.

To learn more, visit www.portwell.com and follow us on Twitter [@portwell_usa](https://twitter.com/portwell_usa).

Oliver Chen Senior Project and Vertical Market Manager | oliverc@portwell.com

PROCERA NETWORKS



Procera Networks delivers Internet Intelligence solutions to service providers and network equipment manufacturers for analytics and enforcement of broadband traffic worldwide. Procera Networks and Intel have joined forces to deliver a high performance Deep Packet Inspection (DPI) solution that significantly decreases the time to market for networking equipment manufacturers to add industry-leading Layer 7 application classification and metadata extraction capabilities to their solutions.

The combination of Procera's Network Application Visibility Library (NAVL) and the Intel® Data Plane Development Kit (Intel® DPDK) addresses the pressing need for telecommunications and enterprise equipment providers to implement application-aware policies that enable them to efficiently manage their networks while ensuring high Quality of Experience (QoE) for all network users. This solution can be deployed in a variety of networking scenarios including Network Security (IDS/IPS, DPI, DLP), Cyber Security, Network Monitoring, Data Forensics, Network Probes, Policy Enforcement, Analytics, and Big Data processing.

To find out more, please visit our web site at www.proceranetworks.com/index.php and follow us on Twitter [@ProceraNetworks](https://twitter.com/ProceraNetworks).

Aidan Cole Marketing Manager | aidan.cole@proceranetworks.com

Mike Kay Strategic Alliance VP | michael.kay@proceranetworks.com

QOSMOS



A pioneer in Network Intelligence based on DPI, Qosmos is the leading independent OEM provider on the market today, serving more than 60 companies worldwide. Qosmos is privately held and based in Paris, with offices in Silicon Valley, Singapore, and London.

Qosmos' DPI engine is embedded in applications requiring Networking Intelligence. Our software takes advantage of Intel® architecture as well as the Intel® Data Plane Development Kit (Intel® DPDK) to further improve performance.

To find out more, please visit our web site at www.qosmos.com and follow us on Twitter [@qosmos_news](https://twitter.com/qosmos_news).

Imran Yusuf Vice President, Business Development and Strategic Alliances | imran.yusuf@qosmos.com

QUANTA



Founded in 1988, Quanta is a global leader in the design and manufacturing of an array of consumer and business computing products.

Each product in the Quanta line-up is specifically engineered for a different function. This eliminates the need for over-engineering and excessive feature sets that often plague conventional equipment with unnecessary cost and complexity. As a result, QCT products measurably outperform conventional designs in energy consumption, cooling efficiency, acquisition cost (CAPEX), and operational expense (OPEX).

Quanta uses a range of Intel products in its solutions including Intel® Xeon® processor-based storage controllers, Intel® Solid-State Drives, and Intel® Ethernet adapters.

To find out more, please visit our web site at www.quantatw.com/quanta/english/.

Thomas Lin Product Marketing Manager for Switch | thomas.lin@quantatw.com

RAD



RAD is an award-winning provider of Service Assured Access solutions that reduce operational complexity and improve service agility for retail, wholesale, and mobile service providers.

An early industry proponent of Distributed NFV, RAD believes that virtualized network functions should be located where they will be most effective and least expensive—not only at data centers but also at network nodes and the customer premises. Its unique D-NFV solution integrates an Intel® architecture-based platform for VNF hosting into a L2/L3 NID controlled by the service provider, converging the control of conventional network elements, VNFs and IT applications, optionally by using SDN principles.

To find out more, please visit our web site at www.rad.com and follow us on Twitter [@RADdatacomms](https://twitter.com/RADdatacomms).

Noam Weisman Head of Applications Ecosystem | noam_we@rad.com

RADCOM



RADCOM provides innovative service assurance and customer experience management solutions for leading telecom operators and communications service providers. RADCOM specializes in solutions for next-generation mobile and fixed networks, including LTE, LTE-A, VoLTE, IMS, VoIP, UMTS/GSM, and mobile broadband.

RADCOM's comprehensive, carrier-grade solutions are designed for big data analytics on terabit networks, and the incorporation of the Intel® Data Plane Development Kit (Intel® DPDK) optimizes real-time network monitoring at wire speed in virtualization environments preventing service provider revenue leakage and to enhance customer care management. RADCOM's products interact with policy management to provide self-optimizing network solutions.

To find out more, please visit our web site at www.radcom.com and follow us on Twitter [@radcomusa](https://twitter.com/radcomusa).

Tomer Ilan Director, Product Management | tomeri@radcom.com

Eyal Harari VP Products and Marketing | eyalh@radcom.com

RADISYS



Radisys (NASDAQ: RSYS) is a market leader enabling Wireless Infrastructure Solutions for Telecom, and Aerospace and Defence markets.

Radisys' market-leading MRF (Media Resource Function), T-Series COTS Platforms, and world-renowned Trillium software, coupled with deep solution expertise and strong professional services capability enable customers to deliver highly reliable, cutting edge control, data and media solutions faster and cheaper.

Radisys is also the leading provider of Intel® architecture-optimized enabling software delivered on its broad and rich portfolio of platforms using best in class Intel Architecture for the Telecom Network solutions.

To find out more, please visit our web site at www.radisys.com and follow us on Twitter [@Radisys](https://twitter.com/Radisys).

Chandresh Ruparel Director of Marketing | chandresh.ruparel@radisys.com

Keate Despain Vice President Business Development | keate.despain@radisys.com

Grant Henderson Vice President Marketing and Product Management | grant.henderson@radisys.com

REALMAGIC



Realmagic Technology Co., Ltd is a leading provider of complete solutions for Digital TV Head-end System and IP-based solutions. Realmagic has targeted research and development for over 10-year experiences and provides professional and salable DVB devices, DTV systems, and IPTV solutions. The Digital TV Head-end System provided by Realmagic has filled many gaps and is valued by clients from all over the world for its stability and reliable quality. Realmagic has always concentrated on providing the best products and service to ensure the development of Digital TV with clients.

The 1U 4-channel HD & SD Encoder/Transcoder and 1U 8-channel/16-channel Multi-frequency Transcoder have earned the praise and recognition of system operators and broadcast users from all over the world. The RM9000 Gateway is a leading product, providing transmission of realtime video over Internet Protocol (IP) networks. Based on Intel CPU+GPU hardware and Media Processing Development Kit software architecture, the RM9000-Gateway can support IP input reach up to 32 programmers, multi IP protocol conversion output, and multi-format output in 1RU size. This device can be used widely in DVB, IPTV, Internet TV, and Mobile TV fields.

To learn more about Realmagic, visit www.realmagic.cn.

Peter Peng Project Manager | peter.peng@realmagic.cn

RED HAT



Red Hat is the world's leading provider of open source solutions, using a community-powered approach to provide reliable and high-performing cloud, virtualization, storage, Linux,* and middleware technologies.

Red Hat has built a powerful, innovative portfolio of industry-leading open source solutions. Our products are built within an active community of contributors, including customers, hardware and software vendors such as Intel, and developers. From JBoss Enterprise Middleware to Red Hat Enterprise Linux—on-premise or in the cloud—Red Hat is the leader in open source.

To find out more, please visit our web site at www.redhat.com and follow us on Twitter [@RedHatNews](https://twitter.com/RedHatNews).

Darrell Jordan-Smith Communication and Media Vertical Head | djordans@redhat.com

Glenn Rudolph Global Partners and Alliance Director, CME Vertical | grudolph@redhat.com

Nicolas Lemieux Principal Architect, Information & Communications Technology | nlemieux@redhat.com

SAGUNA NETWORKS



Saguna Networks powers Smart Mobile Networks by bringing an open, cloud-computing software platform deep into the 4G Radio Access Network. We transform “simple” mobile pipes into a dynamic content and application delivery network designed for mobility and speed.

With Saguna's RAN-based platform, Saguna CODS* mobile operators can deliver an incredible user experience. The open platform increases mobile network profitability and opens the door to new partnerships and revenue opportunities.

To effectively meet the increasing mobile data demands while providing fast user response times, Saguna CODS runs on the scalable Intel® architecture. Intel® processors, Intel® Ethernet Adapters, and the Intel® Data Plane Development Kit (Intel® DPDK) provide the intensive packet processing required by the Saguna CODS platform.

To find out more, please visit our web site at www.saguna.net and follow us on Twitter [@sagunanet](https://twitter.com/sagunanet).

Lior Fite CEO | lior@saguna.net

Ofert Talmor VP Products | ofert@saguna.net

SAISEI



Saisei is a developer of flow-based network visibility and control solutions. Our software-based solution enables our customers to have unprecedented control of their networks, achieving dramatic savings, and accelerated revenue growth.

Saisei's patented flow control technology provides 100 percent real-time visibility into all network flows at the application and user levels, advanced traffic engineering tools that allow link utilization up to 95 percent without congestion, and policy-based control of all network flows for real-time fair usage within service tiers.

Saisei leverages the latest Intel® architecture to accelerate our real time embedded application. By leveraging high value processor cache options and network software acceleration, using the Intel® Data Plane Development Kit (Intel® DPDK), we are able to provide our joint customers with a high performance solution to their application-based networking needs.

To find out more, please visit our web site at www.saisei.com and follow us on Twitter [@SaiseiNetworks](https://twitter.com/SaiseiNetworks).

Bill Beckett CEO/Founder | sales@saisei.com

Scott St. John Senior Vice President Sales

Robert Hubbard Strategic Alliances

SANDVINE



Sandvine's network policy control solutions add intelligence to fixed, mobile, and converged communications service provider networks to enable services that can increase revenue and reduce network costs.

Powered by Sandvine's Policy Engine and SandScript policy language, Sandvine's networking equipment provides end-to-end policy control functions including traffic classification, and policy decision and enforcement across the data, control, and business planes. Sandvine's products provide actionable business insight, the ability to deploy new subscriber services and tools to optimize traffic while enhancing subscriber quality of experience.

Sandvine's network policy control solutions are deployed in more than 250 networks in over 90 countries, serving hundreds of millions of data subscribers worldwide.

To find out more visit us at www.sandvine.com and follow us on Twitter [@Sandvine](https://twitter.com/Sandvine).

Chris Frederick Director, Technology Partnerships | cfrederick@sandvine.com

Jason Lackey Director Corporate Marketing | jason.lackey@pluribusnetworks.com

SIDEBAND NETWORKS



Sideband provides a single point of visibility and control to the networking team. With the ability to monitor and analyze over 40 Gbps of live traffic from a single system, Sideband provides deep insight and visibility into the devices, users and applications on the network. The eXtensible Response Engine* (XRE) processes real-time network traffic allowing for live, action-based responses to network performance issues and threats. This gives predictive and dynamic analytics, alerts, and recommendations to perform action in real time.

Sideband's patented network monitoring technology allows for millisecond reaction to live traffic, pushing out alerts and proactively building configurations to isolate and contain identified performance issues.

Sideband's solution demands the most efficient, high performance processing that only Intel provides with a High Core Processor (up to 12 Cores), TSX-NI, Ultra fast DDR3 1866 to enable Sideband's Real Time Correlation of Network Traffic and Network Modelling. Intel® Virtualization Technology (Intel® VT -x) also enables our XRE-4000 appliance to easily communicate with our vXRE virtual deployments.

To find out more, please visit our web site at www.sidebandnetworks.com and follow us on Twitter [@Sidebandnet](https://twitter.com/Sidebandnet).

Sherman Tang CMO | stang@sidebandnetworks.com

SILICOM



Silicom is an industry-leading provider of high-performance networking and data infrastructure solutions. Designed primarily to increase data center efficiency, our solutions dramatically improve the throughput and availability of networking appliances and COTS server-based solutions.

We offer our clients a wide selection of performance enhancement options:

- Advanced Intel® architecture-based networking tools such as Time Stamp adapters.
- Offload engines such as an Intel® Coletto Creek based family of products with Intel® QuickAssist technology.

Software performance enhancement tools.

- All of which include SR-IOV, NFV, and OpenFlow/OVS support.

Silicom is an early adopter of Intel® Red Rock Canyon architecture and offers a family of solutions that implement Intel® RRC architecture together with APIs for additional functionality and OpenFlow/OVS support. Silicom leverages Intel® Data Plane Development Kit (Intel® DPDK) and offers APIs that implement a wide range of high speed monitoring, recording, and security interfaces.

Silicom leverages Intel® architecture to offer an adapter with an x86 NPU for offloading packet handling engines such as: Intel® Data Plane Development Kit (Intel® DPDK), OVS, and OpenStack Neutron.

To learn more, please visit us at www.silicom-usa.com

Elad Blatt VP of Business Development | eladb@silicom.co.il

Rani Kreiner Director of Cloud Networking Sales | ranik@silicom.co.il

Eyal Cohen Senior Director of Technical Business Development | eyalc@silicom.co.il

SPIDERCLOUD



SpiderCloud Wireless develops breakthrough, scalable small cell system that allow mobile operators to deliver unprecedented cellular coverage, capacity, and managed services to enterprises.

SpiderCloud's small cell system includes its UMTS/LTE small cells, called Radio Nodes*, and its enterprise small cell aggregator, called Services Node.* The Services Node includes a 64-bit Intel® Xeon® processor with Intel® QuickAssist technology to host virtualized applications and services that benefit from running at the edge of the mobile network.

To find out more, please visit our web site at www.spidercloud.com and follow us on Twitter [@SpiderCloud_Inc](https://twitter.com/SpiderCloud_Inc).

Amit Jain VP Product Management | amit.jain@spidercloud.com

Ron Pelley VP/General Manager for EMEA | ron@spidercloud.com

Ronny Haraldsvik CMO | ronny@spidercloud.com

SPIRENT

Spirent Communications is a global leader in test and measurement and offers an extensive portfolio of solutions to test data centers, cloud computing environments, high speed Ethernet networks and services, 3G/4G wireless networks and devices, network security and global navigation satellite systems. Many of Spirent's products are powered by multi-core Intel® processors.

Intel enables Spirent to simultaneously scale up on multiple dimensions by assigning separate cores to different functions/protocols. The Intel® Data Plane Development Kit (Intel® DPDK) drivers vastly improve the data-plane performance of Spirent offerings such as TestCenter* and Avalanche*.

To find out more, please visit our web site at www.spirent.com and follow us on Twitter [@Spirent](https://twitter.com/Spirent).

Ross Cassan Director of Marketing, Service Provider Infrastructure | ross.cassan@spirent.com



SUPERMICRO

Super Micro Computer, Inc. or Supermicro (NASDAQ: SMCI), a global leader in high-performance, high-efficiency server technology and innovation is a premier provider of end-to-end green computing solutions for Data Center, Cloud Computing, Enterprise IT, Hadoop/Big Data, HPC, and Embedded Systems worldwide. Supermicro's advanced server Building Block Solutions* offers a vast array of components for building highly scalable energy-efficient, computing solutions optimized for virtualized environments. Products include servers, blades, GPU systems, workstations, motherboards, chassis, power supplies, storage, networking, server management software, and SuperRack* cabinets/accessories delivering unrivaled performance and value.

Founded in 1993 and headquartered in San Jose, California, Supermicro is committed to protecting the environment through its "We Keep IT Green" initiative. The Company has Operations centers in Silicon Valley, the Netherlands, and its Science and Technology Park and Logistics Center in Taiwan.

To find out more visit us at www.supermicro.com and follow us on Twitter [@supermicro_SMCI](https://twitter.com/supermicro_SMCI).

Gordon Lu Director of Applications Engineering | gordonl@supermicro.com

Grace Du Product Marketing Manager | graced@supermicro.com



TAIL-F



Tail-f technology enables easier control of networks and services. With Tail-f NCS,* operators can replace manual processes and traditional OSS provisioning and activation systems with a Service Orchestration layer that provides agile service design and implementation as well as real-time service provisioning. Tail-f NCS is equally applicable for today's network problems, such as layer 2 or layer 3 VPN provisioning, and next-generation networks based on NFV and SDN technologies.

ConfD* provides a faster, less expensive way to build world-class management functionality for networking products. Tail-f's NCS solution is in wide deployment on Intel® architecture-based platforms for scalability and performance and the ConfD solution is shipping on many Intel® technology-based networking products in the service provider and data center markets.

To find out more, please visit our web site at www.tail-f.com and follow us on Twitter [@tailfsystems](https://twitter.com/tailfsystems).

Renee Stromberg VP of Marketing | renee@tail-f.com

TANGO NETWORKS



Tango Networks transforms any mobile device into an enterprise office phone. Tango's technology securely connects the enterprise IP telephony infrastructure with the mobile network to give users access to the most advanced Mobile Unified Communications applications and capabilities on the market. With Tango Networks, enterprise users can utilize the rich Unified Communications and PBX features from their office phones on any mobile device, such as integrated voice mail, short-digit dialling, mobile call recording and mobile presence, while also enjoying our full suite of applications.

Tango Networks' Small Cell Connect solution for Mobile UC/PBX Integration deployed on-board the Intel® Smart Cell platform ensures that wireless service can monetize their growing enterprise small cell deployments by offering a compelling suite of enterprise services that work on any mobile phone both inside and outside the corporate campus. Tango Networks' customers include Tier 1 mobile carriers in North America and Europe, as well as a rapidly growing base of enterprise and government customers worldwide.

To find out more, please visit our web site at www.tango-networks.com and follow us on Twitter [@TangoNetworks](https://twitter.com/TangoNetworks).

Gilles Allain SVP International Sales | gillesallain@tango-networks.com

Al Leo VP Sales Americas Sales | alleo@tango-networks.com

TECH MAHINDRA



Tech Mahindra is an 87,300+ people organization with USD 3.1 billion revenues, specializing in providing technology solutions and services to Information Communications and Technology industry. The Product Engineering Group at Tech Mahindra focuses extensively in the Telecom space. We have 50+ product engineering customers including four of the top six TEMs, and three of the top six TSPs. Our capabilities spread across a broad spectrum, including BSS/OSS, Network Design and Engineering, Product Engineering, Security consulting, and Testing.

Tech Mahindra is working with many of its Tier-1/Tier-2 clients in realizing native and virtualized network functions on Intel® processor-based platforms. Tech Mahindra uses Intel processors for the development of control plane functions of Femto Gateway, Mobility Management Entity and S/P-GW. Tech Mahindra strongly recommends to its customers use of Intel processors for user plane applications leveraging the Intel® Data Plane Development Kit (Intel® DPDK) support by Intel and Tech Mahindra's hands-on experience with Intel DPDK.

For additional information, visit www.techmahindra.com and follow us on Twitter [@tech_mahindra](https://twitter.com/tech_mahindra).

Narasimha Prabhu Director, Strategy & BD | narasimha.prabhu@techmahindra.com

Sanjay Jha VP, Sales | sanjaykumarjha@techmahindra.com

TEKTRONIX COMMUNICATIONS



Tektronix Communications is uniquely positioned as the telecommunications industry's first Telecoms Intelligence Provider (TIP) offering service assurance and monitoring and network intelligence solutions that uniquely cover all four dimensions of the service provider's environment: subscriber behaviour, the services and applications they consume, the network environments they occupy, and the technologies that enable them.

Our comprehensive set of assurance and intelligence solutions and services support a range of architectures and applications such as LTE, HSPA, 3G, IMS, mobile broadband, VoIP, video, and triple play with support for Intel® architecture for many of these products.

To find out more, please visit our web site at www.tekcomms.com and follow us on Twitter [@Tek_Comms](https://twitter.com/Tek_Comms).

Ryan Pipkin Director of Architecture | ryan.pipkin@tekcomms.com

TIETO

Tieto is the leading product development services company enabling communication infrastructure providers to transform products and solutions into the telco cloud.



Our Application cloudification, SDN Networking, Cloud management, and Telco cloud platform service solutions and high performance Tieto IP stack, combine with the latest high volume Intel® Xeon® processors and Intel® Ethernet adapters, high-capacity Open-Flow-enabled 10 Gigabit Ethernet Switches, the Intel® Data Plane Development Kit and KVM based virtualization to accelerate your time to market for building carrier grade, scalable, and high performance products to meet service providers needs.

To find out more, please visit our web site at www.tieto.com/pds and follow us on Twitter [@TietoCorp](https://twitter.com/TietoCorp).

Daniel Nilsson Business Development Director, Communications Infrastructure | daniel.nilsson@tieto.com

Mikel Echegoyen Business Development Director, Semiconductor Industry | mikel.echegoyen@tieto.com

TOPSEC



TOPSEC is China's leading information security products and services solutions provider, dedicated to improving the security of user networks and applications, controllability, availability and visibility, reduce security risks, and create business value. TOPSEC company's flagship product "NGFW next-generation firewalls" was launched in the first half of 2013. IDC "China Information Security Market" analysis report shows that TOPSEC has 16.5 percent of the market share and continues to lead ahead of similar companies and continues to consolidate its domestic firewall market leadership.

Using the Intel® Data Plane Development Kit, TOPSEC is able to achieve seamless integration to a full-featured multi-core parallel processing and forwarding function from the network layer to the application layer. The network forwarding layer at the application layer utilizes the powerful data processing capabilities within Intel® architecture which allows TOPSEC's solution to be more powerful than similar domestic security vendor firewall products.

To find out more visit us at www.topsec.com.cn.

Zhang Xing Marketing Manager | zhangxing@topsec.com.cn | market@topsec.com.cn

VANTRIX

Vantrix meets the demands of massive mobile data growth with targeted bandwidth optimization, deep network traffic intelligence and next-generation NFV and cloud capabilities. Our adaptable software solutions balance quality-of-experience with cost-effective use of network resources.

Vantrix takes advantage of Intel's HD Graphics and video technologies to offer mobile operators a high-density transcoding solution for video optimization as well as a cloud-based high-performance Big Data platform leveraging OpenCL for rapid processing of video traffic data that can drive optimization and monetization.

To find out more, please visit our web site at www.vantrix.com and follow us on Twitter [@VantrixCorp](https://twitter.com/VantrixCorp).

Jean Mayrand CTO | jean.mayrand@vantrix.com

Don Vendetti SVP Marketing | don.vendetti@vantrix.com

Greg Hedgpeth Sr. Dir. Solution Architecture | greg.hedgpeth@vantrix.com



VASONA NETWORKS

Vasona Networks, Inc. delivers pioneering SmartAIR* 1000 edge application controller that addresses congestion conditions in real time for RAN performance and customer experiences, and the SmartVISION* analysis suite for visibility about application activities within each cell of a network. The technology is based on comprehensive perspective on all data activity within every cell at any time. The SmartAIR is deployed in-between the RAN and the Core, and SmartVISION is deployed in an Operations Center.

SmartAIR software takes advantage of Intel® architecture to provide mobile service providers optimal flexibility and performance utilizing Network Function Virtualization (NFV). Using Intel® platforms allows Vasona to meet our customers need for high performance implementation of policies that enable them to ensure Quality of Experience (QoE) for all network users.

To learn more, visit us at www.vasonanetworks.com and follow us on Twitter [@VasonaNetworks](https://twitter.com/VasonaNetworks).

Raj Janu Director of Product Marketing | rjanu@vasonanetworks.com



VMWARE

VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver, and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2012 revenues of USD 4.61 billion, VMware has more than 500,000 customers and 55,000 partners.

Intel and VMware can help you transform your organization, and align IT with business needs, by delivering infrastructure as a service (IaaS) solutions that let you virtualize any workload, simplify network provisioning and management, and increase data center and cloud security. With advanced security features, Intel and VMware can help you build a strong foundation of trusted compute platforms that ease regulatory compliance and protect your organization's critical data and workloads (see more at: www.vmware.com/partners/global-alliances/intel/intel-solutions.html#sthash.q4F2WW72.dpuf).

To find out more, please visit our web site at www.vmware.com and follow us on Twitter [@VMware](https://twitter.com/VMware).

Sanjay Katyal VP Global Strategic Alliance and OEMs | skatyal@vmware.com

WIND RIVER**WIND RIVER**

Wind River is a world leader in embedded software for intelligent connected systems. The company is at the forefront of a network transformation driven by advanced telecommunications software.

The Wind River portfolio of NFV-ready carrier grade software has been optimized to run on the Intel® Communications Platform processor and reference hardware. Wind River runtimes, middleware, and comprehensive software platforms combined with Intel® processors deliver a unique combination of performance, security, and intelligence designed specifically for carrier network solutions.

To find out more, please visit our web site at www.windriver.com and follow us on Twitter [@WindRiver](https://twitter.com/WindRiver).

Jessica Schieve Sr. Director Product Marketing | jessica.schieve@windriver.com

Glenn Seiler Vice President Product Mgmt., Networking Solutions | glenn.seiler@windriver.com

WIPRO



Over the last two decades, Wipro's Telecom Equipment Vertical* has established itself as the global leader in product engineering, R&D, IT, and BPO services provider in the telecom Industry. With over 7,500 employees in R&D and IT engineering, consulting, Wipro is ranked as the #1 supplier of Telecom R&D Engineering Services by Zinnov, a leading globalization and market expansion advisory firm, GSPR 2012 survey.

We work with clients throughout their transformation journey and are actively shaping the industry through our innovations across RAN, Ethernet and Optical, Converged Core, OSS/BSS engineering, new technologies like LTE Small Cells, LTE Packet Core, SDN/NFV, and Big Data and Vertical Market/industry solutions.

Intel is pleased to have WiPro as a system integration partner within the Intel® Network Builders program.

To find out more, please visit our web site at www.wipro.com and follow us on Twitter [@Wipro](https://twitter.com/Wipro).

Naveen Blazey Head of Strategic Marketing | naveen.blazey@wipro.com

Guruprasad Naik Lead Architect | guruprasad.naik@wipro.com

Saptarshi Chaudhuri Principal Architect | saptarshi.chaudhuri@wipro.com

YANZI



With the Yanzi Internet-of-Things software platform, service providers can connect billions of things to millions of users to create exciting new services and revenue streams. The cloud service delivery platform allows users to wirelessly connect devices in a true Plug & Play fashion (Patent Pending). The Yanzi software is based on open standards and makes the Internet-of-Things dramatically easier to develop and deploy. Our mission is to deliver real and robust Internet-of-Things solutions to customers in record time to improve their business performance. Key market applications include remote site management, smart lighting, smart and secure home, and smart cities. The technology is available globally through a network of professional systems integrators and leading service providers.

Intel processors are the core of the industrial Gateways produced by Yanzi and the Cloud service is operating solely on Intel® Xeon® processors. Using Intel® processors, Yanzi has the foundation for secure, high performance, low power, and cost efficient video and data processing required in next generation IoT applications.

To find out more visit us at www.yanzi.se/index.jsp.

Niclas Sahlgren VP Business Development | niclas@yanzi.se

ZTE



ZTE Corporation is a globally-leading provider of telecommunications equipment and network solutions. With operations in 160 countries, the company is a leader in technology innovation, delivering superior products and business solutions to clients all over the world. Founded in 1985, ZTE is listed on both the Hong Kong and Shenzhen Stock Exchanges and is China's largest listed telecoms equipment company.

ZTE ElasticNet,* combined with SDN and NFV technologies, is designed to provide users with flat networks that can provide a variety of functions and meet different requirements. ElasticNet, based on cloud computing and Intel® technology, is a software system that provides network functions and network control with elasticity. ElasticNet, adhering to independence from control of forwarding, provides centralized network control and complies with open and standard protocols.

To find out more, please visit our web site at www.zte.com.cn/en/ and follow us on Twitter [@ZTE_Europe](https://twitter.com/ZTE_Europe).

Liu Chang Corporate Strategy | liu.chang1@zte.com.cn

